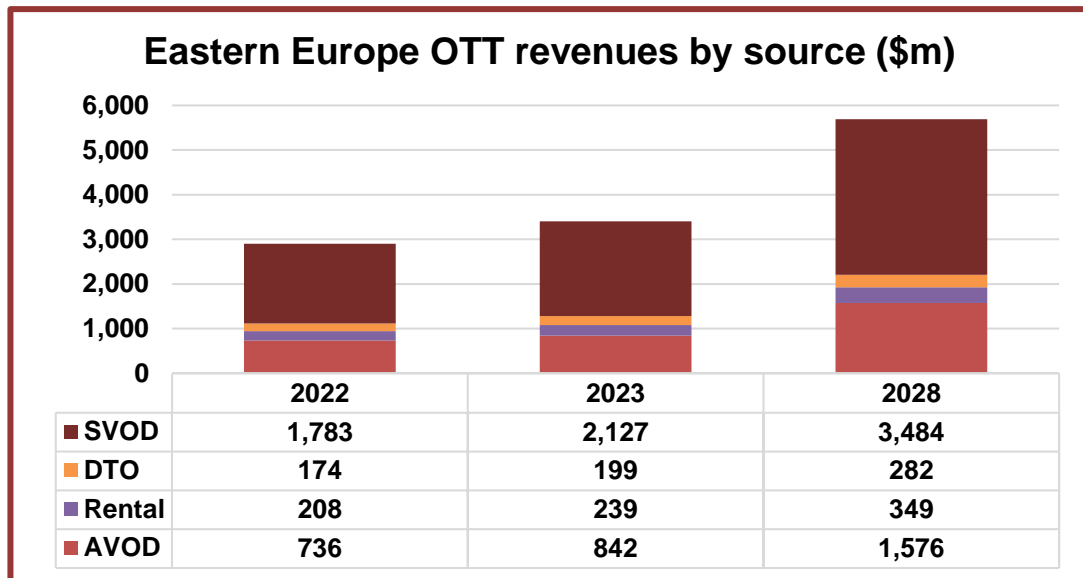


Eastern European OTT revenues to double

OTT TV episode and movie revenues for 22 Eastern European countries will reach \$5.7 billion in 2028; nearly double from \$2.9 billion in 2022.

Poland will remain the OTT revenue winner; doubling its total between 2022 and 2028 to \$2.2 billion. Russia's growth will be muted given the sanctions. Together Poland and Russia will account for 61% of the region's 2028 total revenues.



Simon Murray, Principal Analyst at Digital TV Research, said: "AVOD revenues will grow faster than SVOD. Russia's AVOD revenues will stay just ahead of Poland."

SVOD revenues will reach \$3.5 billion by 2028 – up from \$1.8 billion in 2022. Due to the slowdown in Russia, Poland will become the SVOD market leader by some distance – the only country to generate more than \$1 billion by 2028.

[Eastern Europe OTT TV & Video Forecasts](#)

Table of Contents

Published in March 2023, this 140-page PDF and excel report covers 22 countries. **Covering TV episodes and movies**, the report comes in two parts:

- Insight: Detailed regional and country-by-country analysis in a 76-page PDF document.
- Excel workbook covering each year from 2015 to 2028 for 22 countries by household penetration, by SVOD subscribers and by OTT revenues for movies and TV episodes. As well as summary tables by country and by platform. NEW FOR 2023: Filter worksheet – every row on one spreadsheet, allowing for easy comparisons.

For more information, [please click here](#) or contact lydia@digitaltvresearch.com



SVOD forecasts for the following 144 platforms across 22 countries:

Country	SVOD ops	SVOD Platforms
Albania	4	Netflix; Amazon Prime Video; Disney+; SkyShowtime
Belarus	7	Netflix; Amazon Prime Video; Disney+; Apple TV+; Megogo; Ivi; Amediateka
Bosnia	7	Netflix; Amazon Prime Video; Disney+; Apple TV+; Pickbox; HBO; SkyShowtime
Bulgaria	6	Netflix; Amazon Prime Video; Disney+; Apple TV+; Voyo; HBO; SkyShowtime
Croatia	6	Netflix; Amazon Prime Video; Disney+; Pickbox; HBO; SkyShowtime
Cyprus	4	Netflix; Amazon Prime Video; Disney+; Apple TV+
Czech Rep	7	Netflix; Amazon Prime Video; Disney+; Apple TV+; Voyo; HBO; SkyShowtime
Estonia	7	Netflix; Amazon Prime Video; Disney+; Apple TV+; Viaplay; HBO; Go3
Greece	6	Netflix; Amazon Prime Video; Disney+; Apple TV+; HBO; SkyShowtime
Hungary	6	Netflix; Amazon Prime Video; Disney+; Apple TV+; HBO; SkyShowtime
Latvia	7	Netflix; Amazon Prime Video; Disney+; Apple TV+; Viaplay; HBO; Go3
Lithuania	7	Netflix; Amazon Prime Video; Disney+; Apple TV+; Viaplay; HBO; Go3
Macedonia	6	Netflix; Amazon Prime Video; Disney+; Pickbox; HBO; SkyShowtime
Moldova	5	Netflix; Amazon Prime Video; Disney+; Apple TV+; HBO
Montenegro	7	Netflix; Amazon Prime Video; Disney+; Apple TV+; Pickbox; HBO; SkyShowtime
Poland	11	Netflix; Amazon Prime Video; Disney+; Apple TV+; Polsat Box; Player+; SkyShowtime; HBO; Canal Plus; CDA; Viaplay
Romania	6	Netflix; Amazon Prime Video; Disney+; Voyo; HBO; SkyShowtime
Russia	8	Ivi; Megogo; Okko; Amediateka; Premier; Wink; Kion; Kinopoisk
Serbia	7	Netflix; Amazon Prime Video; Disney+; Apple TV+; Pickbox; HBO; SkyShowtime
Slovakia	7	Netflix; Amazon Prime Video; Disney+; Apple TV+; Voyo; HBO; SkyShowtime
Slovenia	8	Netflix; Amazon Prime Video; Disney+; Apple TV+; Pickbox; Voyo; HBO; SkyShowtime
Ukraine	6	Netflix; Amazon Prime Video; Disney+; Apple TV+; Megogo; SkyShowtime

AVOD forecasts for the following platforms across all countries as well as Netflix, Disney+, Paramount+, HBO, YouTube and Facebook:

Country	AVOD Platforms
Poland	TVP; TVN; Polsat; Viaplay; Canal Plus
Russia	Ivi; Megogo; Okko; Premier; Wink; Kion; Kinopoisk; Start



SAMPLE: Bahrain OTT TV & video insight

OTT TV & video revenues are forecast to reach \$72 million by 2028, up from \$40 million in 2022. AVOD revenues will reach \$15 million by 2028, triple from \$5 million in 2022.

SVOD will contribute \$50 million in 2028, up from \$31 million in 2022. There will be 513,000 gross SVOD subscriptions by 2028 compared with 308,000 at end-2022. About 63% of TV households will pay for at least one SVOD subscription by 2028.

SVOD will contribute \$47 million in 2027, up from \$25 million in 2021. There will be 483,000 gross SVOD subscriptions by 2027 compared with 261,000 at end-2021. About 62% of TV households will pay for at least one SVOD subscription by 2027.

Main assumptions behind the forecasts
Mobile dominates the broadband sector.
Broadband penetration is high
High disposable incomes.
Ex-pat community has a strong demand for foreign content.
Disney+ start as a standalone platform in June 2022
Piracy remains a significant problem

Netflix launched in January 2016. We forecast 156,000 subscribers by 2028; up from 124,000 at end-2022. English and Arabic content is available.

Amazon Prime Video started operations in November 2016 as part of its global rollout. Subscriptions cost \$5.99/month, with little original or local content. We forecast 37,000 Amazon Prime Video subscribers by 2028.

Apple TV+ (\$7.99/month) started in Bahrain with its global rollout in November 2019. We expect 14,000 subscribers by 2028. Zain distributes Apple TV+.

Disney+ ended its distribution deal with OSN in June 2022 by starting as a standalone platform (\$8.99/month, \$88.99/year). We forecast 65,000 subs by 2028.

HBO Max and Paramount+ are not expected to start in the Arabic-speaking countries due to their deals with OSN.

OSN launched its SVOD platform in August 2017. It costs BHD4-10/month. As well as 27 linear channels, OSN carries Paramount+ and HBO content. OSN signed a distribution agreement with Netflix in February 2018 and another with STC in June 2018. We forecast 45,000 subscribers by 2028.

After a cost-cutting drive, OSN now places more emphasis on its SVOD platform than its satellite TV one. OSN has exclusive deals with seven Hollywood studios. It will increase Arabic content to a quarter of the total.

Transmitting in English, Arabic and French, **StarzPlay** has more than 6,000 hours of Hollywood content as well as 2,000 hours of Arabic content. Discovery+ is available as a branded content block. We forecast 81,000 subscribers in Bahrain by 2028, up from 56,000 at end-2022.

MBC's **Shahid VIP** provides 10 linear channels as well as on-demand content. Shahid has promised original content. Shahid also distributes Fox Plus. Shahid VIP is carried by mobile operators STC and Zain (BHD3/month). We expect 82,000 subscribers by 2028, up from 56,000 at end-2022. Shahid is its AVOD platform.

beIN Connect provides access to 34 linear channels available on the satellite TV package as well as 2,000 on-demand TV episodes and 300 on-demand movies – free to satellite TV subs or \$18/month to others.

Hong Kong's **Viu** started operations in Bahrain, Egypt, Jordan, Kuwait, Oman, Qatar, Saudi Arabia and UAE in February 2017. With 40,000 hours on offer, local content is included as well as international fare to appeal to ex-pats.

Viu recorded 60.7 million monthly active users across 16 markets by mid-2022. Viu had 9.1 million paying subscribers by mid-2022. Most of these subscribers are in South East Asia.

Main operators by subscribers (000)				
Operator	Pay TV subs	Fixed bb subs	Mobile subs	SVOD platforms
Batelco	58	-	-	OSN+
beIN	18	-	-	-
OSN	18	-	-	-
STC	-	-	-	Shahid VIP; OSN+; STC TV; Spuul
Zain	-	-	1,000	Zee5; Apple TV+; Shahid VIP, Viu; OSN+

beIN renewed several key sports rights, which will help to push its subscriber numbers back up.

Traditionally appealing to expatriates, **OSN** is attracting more local subscribers. OSN has exclusive deals with seven Hollywood studios. It increased Arabic content to a quarter of the total. We estimate that the company had 18,000 satellite TV subscribers by end-2022.

Batelco started offering IPTV services via its FTTH network (up to 500Mbps) in September 2011. Batelco had 58,000 IPTV subs at end-2022. Batelco offers OSN's SVOD platform (BHD4.20/month).

Principally a mobile operator, **STC (formerly called Viva)** carries OSN+ (BHD4/month), STC TV (BHD3/month for 100 linear channels and 20,000 on-demand titles), Shahid VIP (BHD3/month) and Hindi-language Spuul (BHD2/month). STC is owned by Saudi Telecommunications Company.

Zain carries Zee5 (BHD1.90/month), Apple TV+, Viu (BHD2/month), OSN+ (BHD4.20/month) and Shahid VIP (BHD3.49/month). With 1 million subscribers, Zain is 55.4% owned by the Zain Group.

SAMPLE: Bahrain OTT TV & video forecasts

	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028
Population (000)														
Total households (000)														
TV households (000)														
Fixed broadband hholds (000)														
Smartphone subscribers (000)														
Tablet subscribers (000)														
Online advertising total (\$ mil.)														
AVOD revenues (\$ mil.)														
Online rental revenues (\$ mil.)														
DTO revenues (\$ mil.)														
SVOD revenues (\$ mil.)														
OTT TV & video revs (\$ mil.)														
SVOD subscribers (000)														
<i>SVOD subscribers/TVHH</i>														
SVOD subscriptions (000)														
<i>SVOD subscriptions/TVHH</i>														
<i>SVOD subscriptions/SVOD subscribers</i>														
SVOD subscribers by operator (000)														
Netflix														
Amazon														
Disney+														
Apple TV+														
StarzPlay														
Shahid VIP														
OSN														
Others														
SVOD revenues by operator (\$ mil.)														
Netflix														
Amazon														
Disney+														
Apple TV+														
StarzPlay														
Shahid VIP														
OSN														
Others														



SAMPLE: Bahrain OTT TV & video forecasts

	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028
SVOD ARPU by operator (\$)														
Netflix														
Amazon														
Disney+														
Apple TV+														
StarzPlay														
Shahid VIP														
OSN														
Hybrid AVOD-SVOD subscribers by operator (000)														
Netflix														
Disney+														
HBO Max														
Paramount+														
AVOD revenues by platform (\$ million)														
Netflix														
Disney+														
HBO Max														
Paramount+														
YouTube														
Facebook/Instagram														
Other														

Digital TV Research report schedule for 2023

	Title	Publication	Price
1	Africa Pay TV Forecasts	January	£1250/€1440/\$1500
2	Middle East & North Africa Pay TV Forecasts	January	£1250/€1440/\$1500
3	SVOD Forecasts Update (based on December 2022 results)	February	£1600/€1840/\$1900
4	Africa OTT TV and Video Forecasts	February	£1250/€1440/\$1500
5	MENA OTT TV and Video Forecasts	February	£1250/€1440/\$1500
6	North America Pay TV Forecasts	February	£700/€805/\$875
7	North America OTT TV and Video Forecasts	February	£700/€805/\$875
8	Latin America Pay TV Forecasts	March	£1250/€1440/\$1500
9	Latin America OTT TV and Video Forecasts	March	£1250/€1440/\$1500
10	Asia Pacific Pay TV Forecasts	March	£1250/€1440/\$1500
11	Asia Pacific OTT TV and Video Forecasts	March	£1250/€1440/\$1500
12	Western Europe Pay TV Forecasts	March	£1250/€1440/\$1500
13	Western Europe OTT TV and Video Forecasts	March	£1250/€1440/\$1500
14	Eastern Europe Pay TV Forecasts	March	£1250/€1440/\$1500
15	Eastern Europe OTT TV and Video Forecasts	March	£1250/€1440/\$1500
16	Global OTT TV & Video Forecasts	May	£1600/€1840/\$1900
17	Global Pay TV Forecasts	May	£2000/€2300/\$2400
18	Global AVOD Forecasts	May	£1600/€1840/\$1900
19	Global SVOD Forecasts (based on March 2023 results)	June	£1600/€1840/\$1900
20	Africa OTT & TV Update	August	£1250/€1440/\$1500
21	MENA OTT & TV Update	August	£1250/€1440/\$1500
22	Latin America OTT & TV Update	August	£1250/€1440/\$1500
23	North America OTT & TV Update	August	£700/€805/\$875
24	Eastern Europe OTT & TV Update	September	£1250/€1440/\$1500
25	Asia Pacific OTT & TV Update	September	£1250/€1440/\$1500
26	Western Europe OTT & TV Update	September	£1250/€1440/\$1500
27	SVOD Forecasts Update (based on June 2023 results)	September	£1600/€1840/\$1900
28	AVOD Forecasts Update	September	£1600/€1840/\$1900
29	OTT TV & Video Forecasts Update	September	£1600/€1840/\$1900
30	Pay TV Forecasts Update	October	£2000/€2300/\$2400
31	SVOD Forecasts Update (based on September 2023 results)	December	£1600/€1840/\$1900

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For more information, please contact lydia@digitaltvresearch.com



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